

**Appendix C Pricing Index**  
**DIR-CPO-4497**  
**Precision Tracking Solutions, Inc.**

<b>Manufacturer / Brand</b>	<b>Category</b>	<b>DIR Customer Discount % off MSRP</b>	<b>Volume per Transaction</b>	<b>DIR Customer Discount % Off MSRP</b>
CalAmp	All Equipment, Asset, Vehicle Tracking Devices	12.00%	\$25,000.00	14.00%
CallPass	Tracking Devices and Accessories	5.00%		
Colorado Chargers	Drone Chargers	10.00%		
DJI	UAV/Drone	12.00%	\$100,000 (Hardware)	14.00%
Garmin	GPS Navigation Devices	15.00%	\$25,000.00	17.00%
Garmin	Garmin Accessories	10.00%	\$25,000.00	12.00%
GoProfessional Cases (GPC)	Drone Cases	10.00%		
FLIR	Drones & Cameras	10.00%	\$100,000 (Hardware)	12.00%
Micron	Asset & Lone Worker Tracking & Identification	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Enhanced Hardware Detailed - Tracking	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Commercial Hardware - Tracking Device	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Standard Hardware - Tracking Device	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Ealert - Lone Worker	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Locomotive Tracking System	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Yellow Iron Tracking System	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Accessories-Cables, Annennas, etc	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	All other Precison Tracking Hardware	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Pelican Box w/ magnet	20.00%	\$25,000.00	22.00%
Precision Tracking Solutions	Sensors	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Job Specific Parts not included in package	8.00%	\$25,000.00	10.00%
Rostra	Camera/OEM Components	12.00%	\$25,000.00	14.00%
SmartWitness	DashCam, Accessories, Cables and Mounts	5.00%	\$25,000.00	7.00%
WeBoost	InBuilding	16.00%	\$25,000.00	17.50%
WeBoost	Mobile	16.00%	\$25,000.00	17.50%
WeBoost	Accessories, Cabels, Etc.	16.00%	\$25,000.00	17.50%
WilsonPro	InBuilding	15.00%	\$50,000.00	18.00%
WilsonPro	Machine to Machine	15.00%	\$25,000.00	16.50%
WilsonPro	Accessories, Cabels, Mounts, Etc.	10.00%	\$25,000.00	11.50%

Related Services

Manufacturer / Brand	Category	DIR Customer Discount % off MSRP	Volume per Transaction	DIR Customer Discount % off MSRP
CallPass	LANA Application Services White Label utilizing CPM2M's telecommunications plan up 5MB	5.00%		
CallPass	LANA API Services billable per connected unit	5.00%		
Kore Wireless	Data	10.00%		
Position Logic	DashCam	10.50%	\$25,000.00	12.50%
Precision Tracking Solutions	DashCam	10.50%	\$25,000.00	12.50%
Precision Tracking Solutions	Data Platform Services - Data Plans	8.00%	\$25,000.00	10.00%
Precision Tracking Solutions	PTS Standard Manager- Monthly	20.00%	\$25,000.00	20.00%
Precision Tracking Solutions	PTS Standard Manager- Annual	11.40%	\$25,000.00	13.40%
Precision Tracking Solutions	Annual Plans can bill six months to match budget cycle	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	PTS Trailer Manager -Monthly and/or Annually	20.00%	\$25,000.00	22.00%
Precision Tracking Solutions	PTS Commercial Manager- Monthly	8.00%	\$25,000.00	10.00%
Precision Tracking Solutions	PTS Commercial Manager- Annual	11.40%	\$25,000.00	13.40%
Precision Tracking Solutions	PTS Manager EAlert- Monthly	8.00%	\$25,000.00	12.00%
Precision Tracking Solutions	PTS Manager EAlert - Annual	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Hours of Service - Monthly	3.50%	\$25,000.00	5.50%
Precision Tracking Solutions	Hours of Service - Annual	4.00%	\$25,000.00	6.00%
Precision Tracking Solutions	PTS Enhanced Manager- Monthly	8.00%	\$25,000.00	10.00%
Precision Tracking Solutions	PTS Enhanced Manager- Annual	11.40%	\$25,000.00	13.40%
Precision Tracking Solutions	Set up Fee	3.00%	\$25,000.00	5.00%
Precision Tracking Solutions	Manager w/Garmin Integration Add	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Marine & Intermodal Applications	12.00%	\$25,000.00	14.00%
Precision Tracking Solutions	Mobile App (iPhone & Andriod) Monthly	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Mobile App (iPhone & Andriod)	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Locomotive Manager, Yellow Iron Manager and Configured Manager	12.00%	\$25,000.00	14.00%
Precision Tracking Solutions	Repair or Installation out of Service Area (Hourly Rate)	12.50%	\$25,000.00	14.50%
Precision Tracking Solutions	On-Site Installation – GPS Tracker, Internal Antenna, External Antenna, Enclosed Cab (per)	4.00%	\$25,000.00	6.00%
Precision Tracking Solutions	On-Site Installation – GPS Tracker, Internal Antenna, Open/Exposed Cab (per)	4.00%	\$25,000.00	6.00%
Precision Tracking Solutions	On-Site Installation – GPS Tracker, Non-Powered Assets (per)	4.00%	\$25,000.00	6.00%
Precision Tracking Solutions	On-Site Installation – GPS Tracker, Custom Applications (per)	4.00%	\$25,000.00	6.00%
Precision Tracking Solutions	On-Site Installation – Check-In, PPE, Deference Requirements (Hourly	4.00%	\$25,000.00	6.00%

Precision Tracking Solutions	On-Site Installation and Repair – Regular Hours M-F 8am – 7pm (Hourly Rate)	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	On-Site Installation and Repair – After Hours (Hourly Rate)	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Locomotive - Specialized and Must work with their Engineers	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Yellow Iron - Specialized	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Monthly Managed Asset Per Device, Minimum 25	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Customized Configuration	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Fleet Management /hour	15.00%	\$25,000.00	17.00%
Precision Tracking Solutions	Support to PTS Manager (first 10 hours free )	20.00%	\$25,000.00	22.00%
Precision Tracking Solutions	Programming API Integration Per Hour	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Precision Tracking Solutions	4.56%	\$25,000.00	6.56%
Precision Tracking Solutions	Reporting Configuration Frequency (Ex: 10 seconds, 1 min)	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	In Dash Video Mon	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	UAV Repair - Labor Only	10.00%	\$25,000.00	12.00%
Precision Tracking Solutions	Artificial Intelligence	10.00%	\$25,000.00	12.00%